



SHOBHIT SHARMA

SR. SALES EXECUTIVE

CONTACT

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Ghaziabad, Uttar Pradesh

EDUCATION

2015-2019

SHAHEED BHAGAT SINGH
STATE UNIVERSITY

- Bachelor of Technology
- CGPA - 8.0/10.0

2015

DEHRADUN PUBLIC SCHOOL

- Higher Secondary Education
- 93.4%

SKILLS

- Project Management
- Public Relations
- Teamwork
- Time Management
- Leadership
- Effective Communication
- Critical Thinking

LANGUAGES

- English (Fluent)
- Hindi (Fluent)

PROFILE

Versatile professional with a BTech degree and a broad background in magazine editing, administration, and senior talent recruitment. Proven ability to manage complex projects, streamline administrative processes, and implement effective recruitment strategies. Strong organizational, communication, and relationship-building skills that enhance team performance and align recruitment efforts with business objectives. Adept at leveraging data-driven insights to optimize talent acquisition and support sales-driven initiatives.

WORK EXPERIENCE

Synergistic Compusoft Pvt Ltd

2023 - PRESENT

Sr. Sales Executive

- Develop and implement recruitment strategies while enhancing employer branding to attract top talent.
- Identify, engage, and assess candidates through sourcing and interviewing.
- Collaborate with hiring managers to align recruitment efforts with organizational needs.
- Oversee the recruitment process, use data to refine practices, and ensure legal and ethical compliance.

Bluerose Publishers Pvt Ltd

2022-2023

Post Publication Executive

- Content Management: Ensure quality and accuracy in final published materials.
- Coordination: Work with authors, editors, and designers on revisions and issues.
- Distribution: Oversee the distribution of content across platforms.
- Monitoring: Track performance, including sales and reader feedback.
- Quality Control: Ensure adherence to standards and regulations.
- Customer Support: Address reader or client inquiries and feedback.
- Documentation: Maintain records of publication activities.
- Process Improvement: Enhance post-publication processes for efficiency.

HOBBIES

Reading Books

Fitness

Creating Content