



RS

RAHUL SHARMA

**BACHELOR OF ARTS | ZAKIR HUSSAIN DELHI COLLEGE
UNDERGRADUATE STUDENT**

OBJECTIVE

To be an employee having learning spirit and enjoying symbiotic support from the organization where I can utilize my management skills to give the best to the organization and gain a challenging position.

SKILLS

Induction and orientation
Joining formalities
Employee engagement activities
Work Pressure Handling.
Internet Handling
MS Office
MS word
MS PowerPoint
English Proficiency
(Spoken & Written)
Hindi Proficiency
(Spoken & Written)
French Proficiency

HOBBIES

Listening to music
Travelling

EXPERIENCE

SALES REPRESENTATIVE IG BUSINESS - APPARELS

JUNE, 2016 – DECEMBER, 2017

- **SOLD APPAREL PRODUCTS THROUGH INSTAGRAM, EFFECTIVELY PERSUADING CUSTOMERS WITHIN A SHORT TIME FRAME TO MAXIMIZE SALES.**
- **MANAGED OVER 10 NEW CUSTOMERS DAILY, GENERATING APPROXIMATELY ₹100,000 IN REVENUE.**
- **DEVELOPED AND EXECUTED STRATEGIES TO ENGAGE POTENTIAL BUYERS AND DRIVE SALES GROWTH.**

Supervision and Sales Manager Shri Tirupati Industries

JUNE, 2019 – DECEMBER, 2021

- **Oversaw production and sales operations at a manufacturing plant specializing in packaging products.**
- **Managed order fulfilment and ensured timely dispatch of products.**
- **Developed and executed sales and marketing strategies to promote a diverse range of products.**
- **Coordinated with various departments to streamline processes and enhance operational efficiency.**

Key Account Manager Sales Paytm

JANUARY, 2021 – JUNE, 2021

- **Managed sales and client relationships for Paytm's diverse product and service offerings, including EDC machines, loans, and credit facilities.**
- **Led efforts in onboarding new merchants, enhancing service adoption and client engagement.**
- **Developed strategies to drive sales growth and optimize account management across various product lines.**

Photography
Video Games

Qualities



- Resiliency
- Co - Curricular
- Sports
- Communication
- Creativity

VOLUNTEER EXPERIENCE OR LEADERSHIP

Participated in State
football tournament
School Prefect
School President for
Event Photography
Scene Enactment and
Street Play
MUN (YOUTH
PARLIAMENT)
Intra School Event
organizing

Assistant Portfolio Manager - Sales

Investors Clinic, 2 years.

JULY 2022 - CURRENTLY

- Supported senior managers in managing a diverse investment property portfolio and executing sales strategies.
- Conducted market research and analysed property performance to guide investment decisions.
- Coordinated client interactions, facilitated viewings, and negotiated deals to optimize portfolio outcomes.
- Contributed to sales strategy development based on market trends and client feedback.

EDUCATION

12TH • MAY 2019 • CAMBRIDGE SCHOOL, GREATER NOIDA
CBSE Percentage – 59%,

10TH • MAY 2017 • CAMBRIDGE SCHOOL, GREATER NOIDA
CBSE CGPA – 7.0

PERSONAL PROFILE

Name: Rahul Sharma
Father's name: Mr. Banwari Sharma
Nationality: Indian
Mother tongue: Hindi
Marital status: Unmarried
Date of birth: 06.12.2000

DECLARATION

I hereby state that the information provided by me in this resume is relevant to the best of my knowledge and is valid in accordance with the personally held facts and paper.



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